

7. Re-upholstery

With extensive industry experience Grosvenor Contracts can help you find the best product to suit your needs. We offer our customers competitive pricing whilst also offering best value and always supply products that are fit for purpose for commercial use.

We guarantee to challenge your current supplier.

- 7.3 Re-upholstery
- 7.4 Best Value
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Product Brochures

1. Blinds

- 1.3 Blinds: Introduction
- 1.4 Anti-ligature Blinds
- 1.5 Automated Blinds
- 1.6 Full Boxed Blackout Blinds
- 1.7 Roller Blinds
- 1.8 Roman Blinds
- 1.9 Skylight Systems
- 1.10 Venetian Blinds
- 1.11 Vertical Blinds
- 1.12 Best Value
- 1.12 The Best Blind for the Job: Case Study
- 1.13 Testimonials

2. Curtains

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- 2.4 Anti-ligature Curtain Track
- 2.5 Bomb Blast Nets (BBNC)
- 2.6 Cubicle Rails
- 2.7 Curtain Tracking
- 2.8 Fabric Cubicle Curtains
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- 2.10 Best Value
- 2.10 The Best Blind for the Job: Case Study
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3. Disposables

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**4. Window Film
and Bomb Film (ASF)**

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Service Brochures

**5. Blind and Curtain –
Cleaning and Maintenance**

- 5.3 Blind & Curtain Cleaning and Maintenance
- 5.4 Ultrasonic Cleaning
- 5.5 OTEX Disinfection
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- 5.6 Blind Cleaning & Infection Control:
Case Study
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Case Study
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**6. OTEX / Barrier Wall
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For more downloads from
Grosvenor Contracts please visit
www.grosvenorcontracts.com

Re-upholstery

In a healthcare environment benches, couches, patient chairs and examination beds with damaged upholstery are an infection control hazard, this will not go un-noticed during a CQC inspection. Replacement chairs can cost as much as £300 each not to mention the £60 disposal cost of a chair that may be contaminated with harmful bacteria.

Grosvenor Contracts can refurbish your existing chairs for as little as £140 each. We will replace the foam, re-upholster the chairs with healthcare fabric and we'll also strip and re-seal the the whole of the wooden frame, leaving you with a chair that looks brand new.

Not only are re-upholstered chairs half the cost of replacements, but by using your refurbishment budget you leave your capital budget intact. With a huge selection of fabrics to choose from Grosvenor Contracts can satisfy all your upholstery needs, we specialise in giving your furniture a new lease of life.

Benefits

- » Hygienic – improved infection control
- » Save money on costly replacements
- » Save money on disposal of old chairs
- » Cost effective, leaves capital budgets intact
- » Old furniture looks brand new
- » Updated designs to fit modern times
- » Bulk order incentives
- » Speedy overnight service



Environments

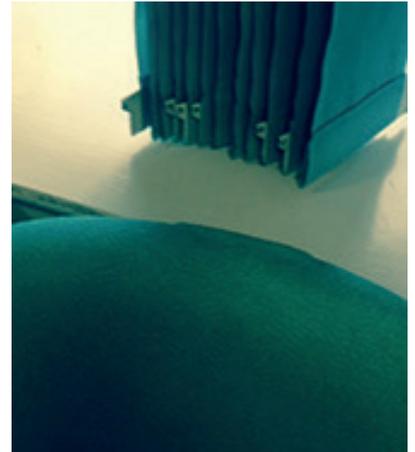
- » Hospital Wards
- » Waiting rooms
- » Examinations rooms
- » Conference rooms
- » Classrooms
- » Cafeterias
- » Offices

Available Fabrics

- » Waterproof
- » Wipe-able
- » Patterned
- » Woven
- » Antimicrobial
- » Bleachable
- » Fireproof

Quality and guarantee:

Our upholstery works are completed with a four point quality check and are rigorously tested. We are ISO9001 and 14001 accredited and all our fabrics come with a five year manufacturer's warranty. All products supplied by Grosvenor Contracts are designed to be fit for purpose.



Best Value

Best value isn't just the cheapest initial price, it's the lowest cost over the 'whole life' of the product plus performance quality. We guarantee to always challenge your current supplier whilst also offering best value. When thinking about best value it's worth considering the following:

Quality:

- How long will it last?**
- How well made is it made?**
- How will it perform?**

Grosvenor Contracts, always delivering best value

Costs can vary due to extent or location, we offer our customers competitive, bespoke pricing and always aim to challenge your current supplier. All products supplied by Grosvenor Contracts are designed to be fit for purpose for commercial use.

Service:

- How easy was it to make the purchase?**
- Is it guaranteed?**
- Is maintenance part of the deal?**

We're not afraid to involve the client during the project and always insist on a client sign-off before considering the project complete. Our management systems are ISO14001 & 9001 certified and we apply a four-point quality check on all our work.

Delivery:

- Was it delivered on time?**
- Was it a quality installation?**

Small enough to care but big enough to deliver

We offer 24 hour email contact and phone contact between 7.30am and 6.30pm. As standard our lead times are fast, but we recognise that a rush service may sometimes be required – Grosvenor Contracts will always rise to the challenge.

Price:

- How much did you pay?**

For example:

You have a choice of two products. A is half the price of B, but B will last four times as long.

A is initially cheaper, but over its whole lifetime B will cost less.

So paying the cheapest price doesn't mean you're getting the best value.

Our prices may not be the cheapest, but when you add quality, service and delivery in to the equation we know we're delivering best value.

Testimonials

"I wanted to tell you what a pleasure it is to work with Grosvenor Contracts. Your responsiveness, customer service and quality of work are beyond industry norms and even my expectations. It's a pleasure to work with a firm which not only understands customer requests, but also adds value through innovation and ideas. We are delighted to have Grosvenor Contracts as the supplier for disposable curtains and blinds."

Facilities Manager, Ashford and St. Peter's NHS Trust

"Grosvenor Contracts provide excellent products, expertly fitted to our requirements, with exceptional on-going service and support."

Facilities Supervisor, South Devon NHS Foundation Trust

"As a company that runs a 24/7 facility we require clean linen and scrubs available at all times. Grosvenor are without doubt the best provider for our needs. They always go the extra mile. The staff at Grosvenor will always help to fulfil any extra requests or needs we might have. The quality of service is fantastic. The scrubs and linen provided are of great quality. I would recommend Grosvenor to anyone."

Hotel Services Manager, Retroscreen

"Communication was good throughout and the cleaning schedule was flexible enough to fit our needs. Blinds came back perfectly clean, and the asset register has been incredibly useful."

Buildings and Estates Department Administrator, Royal College of Art

"As a Facilities Manager I have worked with Grosvenor for over 12 years, during that time I have always maintained a good working relationship with them. Grosvenor have installed blinds for two large Academies I have been responsible for and they still maintain both of them. Grosvenor are helpful without being pushy, responsive to requests and offer excellent service with very high standards of workmanship. Their products are of very good quality, robust and fitting for an environment where our users do not always treat their products with the respect they deserve. We have regular site surveys, wear and tear is always discovered early so that effective repairs can be made so that our blinds always remain in a presentable condition. Their administration and office staff are efficient, good communicators and pro-active, they keep you in the picture and invariably are ahead of the game. A company well worth recommending!"

Facilities Manager, The Charter School

"Grosvenor Contracts have been providing a service to our trust supplying blinds, disposable curtains and window filming since March 2009. Their operations team have always delivered an efficient service and their skilled and experienced fitters conduct their work with great efficiency and professionalism."

Estates Manager, Hillingdon Hospital NHS Trust

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