

5. Blind and Curtain– Cleaning and Maintenance

With extensive industry experience Grosvenor Contracts can help you find the best product to suit your needs. We offer our customers competitive pricing whilst also offering best value and always supply products that are fit for purpose for commercial use.

We guarantee to challenge your current supplier.

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Blind and Curtain – Cleaning and Maintenance

Blinds and curtains act as air filters collecting dust, dirt and harmful bacteria. Regular cleaning will help keep your environment and its users healthier. It will also increase the life of your blinds and curtains, keeping them fresh and, in the long run, saving you money too.

Grosvenor Contracts have been cleaning and maintaining blinds and curtains for over 20 years. We provide a personal and bespoke, professional service to both public and private sector commercial establishments throughout the United Kingdom including:

- » Offices and Hotels
- » Prestigious Government Buildings
- » Banks and High Security Areas
- » Embassies and Consulates
- » Schools and Universities
- » Hospitals and Surgeries
- » F.M. Companies
- » Residential Agents*

We understand that in certain situations, educational and healthcare facilities for instance, special regulations may apply. Grosvenor Contracts have the experience and knowledge to ensure that all regulations are adhered to.

* We do not usually undertake work for residential tenants unless via an agent.

All maintenance and fitting is undertaken by Grosvenor Contracts' Service Delivery Technicians who are highly qualified, government security cleared, enhanced CRB checked and PASMA trained.

How we work

Blinds and curtains are removed from site and cleaned at our facility in Bermondsey, London by our experienced operatives. We utilise:

- » OTEX Disinfection
- » Ultrasonic Cleaning

Once cleaned blinds and curtains are carefully inspected, minor repairs are performed as standard by our team of experienced seamstresses. After inspection they are hygiene packed and prepared for delivery back to site or for refitting by one of our professional Service Delivery Technicians.

Fully Managed Service

Final installation is not the final word from Grosvenor Contracts. Our fully managed services are pro-active, we'll work closely with you to schedule future work well in advance and we'll give you a priority service for urgent unforeseen jobs.





The above image shows dirt and grime removed with Ultrasonic Cleaning. Who'd want that in their working environment?



Ultrasonic Cleaning

When cleaning blinds Grosvenor Contracts use a process called Ultrasonic Cleaning. The blinds are removed from site and brought to our factory, they are then dipped in a solution containing an anti-bacterial agent. High frequency sound waves are passed through the solution creating tiny bubbles which grow until they implode violently on a microscopic scale.



The bubble turns into a jet

When these implosions takes place near a hard surface the bubble turns into a jet, about a tenth the size of the bubble, which travels at speeds of up to 400 kilometres an hour. Temperatures in excess of 5,500 degrees centigrade and pressure of over 10,000 pounds per square inch are generated at these implosion sites.

A highly effective cleaning action

The jets combination of pressure, temperature and velocity produce a highly effective cleaning action and the small size of these jets, about a tenth of a micron wide, give ultrasonic cleaning its ability to reach very small crevices and clean intricately shaped objects.

Benefits include:

- » Off site full immersion ensures that no dust or bacteria is redistributed through 'flick' dusting
- » All parts of the blind and its cords are disinfected and microscopically cleaned
- » Slats are given an anti-static treatment
- » Internal mechanisms are cleaned

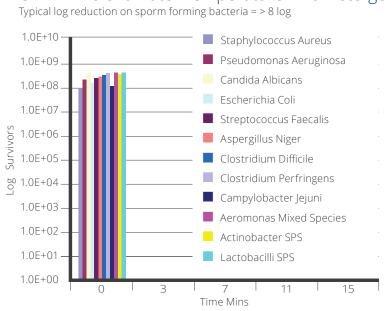
The image above shows our Ultrasonic cleaning tank with dirt, grime and harmful bacteria removed from blinds after Ultrasonic cleaning.

Tel: +44 (0) 20 7237 0099 Email: info@grosvenorcontracts.com We guarantee to challenge your current supplier

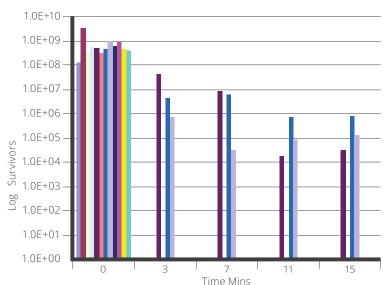


OTEX Disinfection

OTEX is a superior cleaning system which turns oxygen into ozone and uses it as a disinfectant. 90% pure oxygen is converted to ozone which is injected into the water inside the washer. This kills 99.999% of bacteria such as MRSA, C.diff, E.Coli and Norovirus.



Conventional Thermal 75°C - No Detergents Typical log reduction on sporm forming bacteria = 3 - 4 log



OTEX Ambient Water Temperature - No Detergents

Designed to work at low or ambient temperatures OTEX disinfection delivers a longer life and a softer feel for your laundry items plus significant cost reductions through reduced water and energy usage. Needless to say this is much better for the environment and helps reduce our carbon footprint too.

Benefits of OTEX

- » Longer life, softer feel for your fabrics
- » Kills bacteria and superbugs including MRSA, C.diff, E.Coli and Norovirus
- » No harmful cleaning chemicals are used
- OTEX cleaning is more sustainable than thermal disinfection due to substantial energy savings
- » Environmentally friendly process

Evidence shows that OTEX is more effective in decontamination than current laundry systems

Rapid Review Panel (recommendation 1) Bacteria, Yeasts & Moulds Testing with OTEX.

OTEX cleaning Vs conventional cleaning

The above graphs show the effectiveness of the ozone disinfection process in destroying the organisms in comparison to the thermal process. This study was carried out to demonstrate the bactericidal, fungicidal & sporicidal efficacy of JLA's OTEX laundry disinfection system against the conventional thermal disinfection process.



Best Value

Best value isn't just the cheapest initial price, it's the lowest cost over the 'whole life' of the product plus performance quality. We guarantee to always challenge your current supplier whilst also offering best value. When thinking about best value it's worth considering the following:

Quality:

How long will it last? How well made is it made? How will it perform?

Service:

How easy was it to make the purchase? Is it guaranteed? Is maintenance part of the deal?

Delivery:

Was it delivered on time? Was it a quality installation?

Price:

How much did you pay?

For example:

You have a choice of two products. A is half the price of B, but B will last four times as long.

A is initially cheaper, but over its whole lifetime B will cost less.

So paying the cheapest price doesn't °mean you're getting the best value.

Grosvenor Contracts, always delivering best value

Costs can vary due to extent or location, we offer our customers competitive, bespoke pricing and always aim to challenge your current supplier. All products supplied by Grosvenor Contacts are designed to be fit for purpose for commercial use.

We're not afraid to involve the client during the project and always insist on a client sign-off before considering the project complete. Our management systems are ISO14001 & 9001 certified and we apply a four-point quality check on all our work.

Small enough to care but big enough to deliver

We offer 24 hour email contact and phone contact between 7.30am and 6.30pm. As standard our lead times are fast, but we recognise that a rush service may sometimes be required – Grosvenor Contracts will always rise to the challenge.

Our prices may not be the cheapest, but when you add quality, service and delivery in to the equation we know we're delivering best value.

Case Study

Blind Cleaning & Infection Control: Case Study

An Estates Director of a leading organisation contacted us and asked us to carry out a full appraisal of their window blinds. They had two concerns:

- » High level of sickness amongst their staff
- » The blinds had never received a deep clean

We conducted a bacteria swab test on their behalf, the results were staggering. Our independent UKAS approved lab found unacceptable levels of the following bacteria:

- » Aeromonas hydrophila
- » Pasteurella pneumographic
- » Stenotrophomonas maltophilia
- » Pasteurella trehalosi

For example: Aeromonas hydrophila may cause gastroenteritis in healthy individuals or septicemia in individuals with impaired immune systems or various malignancies – potentially leading to diarrhoea & dysentic illnesses. Pasteurella can be involved in systemic infections such as bacteremia, meningitis, brain abscess, endocarditis, and peritonitis is often associated with cirrhosis and immunosuppression.

Healthier environment, healthier staff

Traces of these harmful bacteria were found on blind slats, cords and wands. Grosvenor Contracts fully disinfected the blinds and carried out maintenance extending the life of the blinds and creating a healthier environment for staff.

Cost savings

- » By increasing the life span of existing window coverings the client saved 85%-90% on expensive replacement window blinds
- » The client also saved the cost of responsibly disposing of existing blinds & window coverings in an environmentally friendly fashion



Testimonials

Environmentally friendly

- » We removed harmful bacteria, pollutants and allergens from the clients blinds
- » No use of dangerous cleaning solvents or chemicals during the Ultrasonic Process
- » We increased the life expectancy of the existing window blinds and coverings reducing the long-term effects on the environment

Blinds act as air filters and may be contaminated with unacceptable levels of harmful bacteria. This can be a major threat to your office environment and staff wellbeing.

Major Clean Saves Time & £,000s: Case Study

An East London Academy asked us to clean and make repairs to a small number of blinds that were failing. The blinds had been installed five years previously and had undergone no cleaning or maintenance.

As time went by we were called back again and again for more and more blind cleaning and maintenance. The Academy was very happy with our service, but we did seem to be spending quite a lot of time there. To save time and money we suggested that during the summer holidays we would clean and repair ALL their blinds in one hit, they had 500+ blinds spread over three floors. We removed all the blinds from site, carried out Ultrasonic Cleaning, made repairs and replaced a few blinds too.

We haven't heard from them since

Not only was it more cost and time effective to have ALL the blinds cleaned and serviced at once, but the client has prolonged the life of their blinds and created a cleaner healthier environment for the pupils. "I wanted to tell you what a pleasure it is to work with Grosvenor Contracts. Your responsiveness, customer service and quality of work are beyond industry norms and even my expectations. It's a pleasure to work with a firm which not only understands customer requests, but also adds value through innovation and ideas. We are delighted to have Grosvenor Contracts as the supplier for disposable curtains and blinds."

Facilities Manager, Ashford and St. Peter's NHS Trust

"Grosvenor Contracts provide excellent products, expertly fitted to our requirements, with exceptional on-going service and support."

Facilities Supervisor, South Devon NHS Foundation Trust

"As a company that runs a 24/7 facility we require clean linen and scrubs available at all times. Grosvenor are without doubt the best provider for our needs. They always go the extra mile. The staff at Grosvenor will always help to fulfil any extra requests or needs we might have. The quality of service is fantastic. The scrubs and linen provided are of great quality. I would recommend Grosvenor to anyone."

Hotel Services Manager, Retroscreen

"Communication was good throughout and the cleaning schedule was flexible enough to fit our needs. Blinds came back perfectly clean, and the asset register has been incredibly useful."

Buildings and Estates Department Administrator, Royal College of Art

"As a Facilities Manager I have worked with Grosvenor for over 12 years, during that time I have always maintained a good working relationship with them. Grosvenor have installed blinds for two large Academies I have been responsible for and they still maintain both of them. Grosvenor are helpful without being pushy, responsive to requests and offer excellent service with very high standards of workmanship. Their products are of very good quality, robust and fitting for an environment where our users do not always treat their products with the respect they deserve. We have regular site surveys, wear and tear is always discovered early so that effective repairs can be made so that our blinds always remain in a presentable condition. Their administration and office staff are efficient, good communicators and pro-active, they keep you in the picture and invariably are ahead of the game. A company well worth recommending!"

Facilities Manager, The Charter School

"Grosvenor Contracts have been providing a service to our trust supplying blinds, disposable curtains and window filming since March 2009. Their operations team have always delivered an efficient service and their skilled and experienced fitters conduct their work with great efficiency and professionalism."

Estates Manager, Hillingdon Hospital NHS Trust



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