

## 2. Curtains

With extensive industry experience Grosvenor Contracts can help you find the best product to suit your needs. We offer our customers competitive pricing whilst also offering best value and always supply products that are fit for purpose for commercial use.

We guarantee to challenge your current supplier.

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# Curtains: Introduction



We have been manufacturing and installing curtains since 2001. Our experienced projects team and service delivery technicians have managed fit-outs into a variety of commercial, healthcare, education and prestigious government sites.

We have the expertise and knowledge to advise you on the best products for the job and we pride ourselves on offering Best Value on every project. Working directly with clients or through contractors we always aim to provide curtains which are easily cleaned and maintained. All products supplied by Grosvenor Contracts are designed to be fit for purpose for commercial use.

## Healthcare, education and government facilities

When supplying healthcare facilities our blinds are manufactured to NHS specifications and are available directly from us or from NHS Supply Chain. We also understand that in certain situations, educational and government facilities for instance, special regulations must be adhered to. All products supplied are tried and tested durable systems which we have selected for the following

reasons: safety, infection control; cleaning and maintenance; aesthetics; environmentally friendly; sustainability.

We can supply cubicle curtains, window curtains or even high specification boardroom style curtains, all washable to healthcare laundry standards. Our fabrics are available in a vast array of designs and colours and we also provide bespoke designs and digital printing.

## We supply:

- » Anti-ligature Curtain Track
- » Bomb Blast Nets (BBNC)
- » Cubicle Rails
- » Curtain Tracking
- » Fabric Cubicle Curtains
- » Fabric Curtains

## Extensive experience:

- » Offices and Hotels
- » Prestigious Government Buildings
- » Banks and High Security Areas
- » Embassies & Consulates
- » Hospitals and Surgeries
- » Schools and Universities

## Professional delivery

Our project team will survey, provide quotations, recommendations and manage your fit-out through to completion. All maintenance and fitting is undertaken by Grosvenor Contracts' Service Delivery Technicians who are highly qualified, government security cleared, enhanced CRB checked and PASMA trained.

Our curtains are fully washable, inherently fire retardant, manufactured to the relevant British standards and always look fantastic. We supply all curtain tracking including cubicle curtain track and stage track.

Our Curtains are available through  
NHS Supplychain Textiles and Blinds  
Framework Agreement: FAG 15285

# Anti-ligature Curtain Track

Designed for mental health and other high risk areas load release anti-ligature curtain tracks reduce the risk of self harm by using a magnet to fix tracking to a wall or ceiling. They are suitable for all types of curtain including cubicle, window, shower and disposable.

## Benefits:

- » Increased safety
- » Designed for mental health environments
- » Easy to install
- » Easy to adapt existing blinds/curtains

## System details:

- » Strong magnetic fixing points designed to break away under abnormal loads
- » White or silver finish
- » Five year manufacturer's warranty
- » Suitable for cubicle, window, shower and disposable curtains

## Quality and guarantee:

Our anti-ligature curtain tracks are manufactured with a four point quality check and rigorously tested. We are ISO 9001 and 14001 accredited and our systems come with a five year manufacturer's warranty. All products supplied by Grosvenor Contracts are designed to be fit for purpose. All maintenance and fitting is undertaken by Grosvenor Contracts' Service Delivery Technicians who are highly qualified, government security cleared, enhanced CRB checked and PASMA trained.



## Available colours:

- » White
- » Anodised silver
- » Bespoke – contact us for bespoke colours we can match any RAL colour

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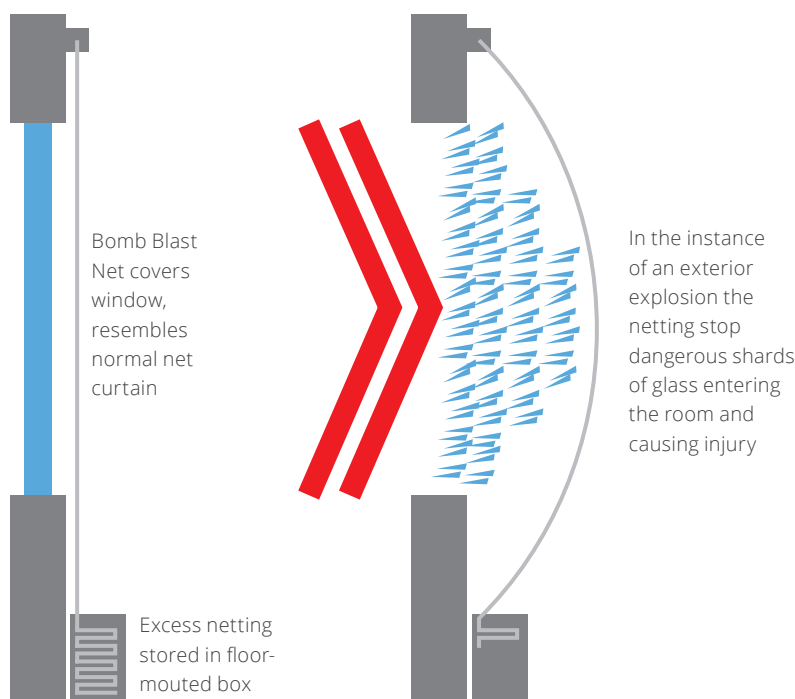
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We guarantee to challenge your current supplier

## Bomb Blast Nets (BBNC)

### 95% of all explosion injuries are caused by flying glass

Bomb blast nets protect people inside buildings from exterior explosions. The nets cover windows inside buildings and catch flying shards of glass. They are designed for vulnerable, high profile commercial and government buildings – bomb blast nets save lives.



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#### Bomb blast net details:

- » White mesh polyester filament marquisette fabric
- » 400gsm thickness
- » 550KTNs bomb blast resistance
- » Flexible bottom hem weights
- » Fire retardant to BS5867 part 2 type B
- » Five year manufacturer's warranty
- » High and low temp washable

#### Benefits of using Grosvenor:

- » Certified bomb blast protection
- » Fully managed service and contract cleaning
- » Cost effective economies of scale for site-wide orders
- » Cost effective in-house making
- » Durable with experienced making
- » Removal of existing old curtains
- » Spare curtain storage available

#### Quality & guarantee:

Grosvenor Contracts' bomb blast nets are manufactured with a four point quality check and rigorously tested. We are ISO 9001 and 14001 accredited and our systems come with a five year manufacturer's warranty. All products supplied by Grosvenor Contracts are designed to be fit for purpose. All maintenance and fitting is undertaken by Grosvenor Contracts' Service Delivery Technicians who are highly qualified, government security cleared, enhanced CRB checked and PASMA trained.

#### Quality & guarantee:

- » Offices and Hotels
- » Prestigious Government Buildings
- » Banks and High Security Areas
- » Embassies and Consulates

## Cubicle Rails

Our cost effective, high quality cubicle rail has been designed specifically for healthcare environments. The strong build quality and easy clean design is compatible with standard fabric curtains or disposable cubicle curtains.

### Options:

- » Anti-ligature
- » IV hangers – built into the track itself allowing movement around the track whilst staying secure at all times
- » Cubicle numbering – helping to clearly identify each bay
- » Mobile unit – will allow you to adjust bay sizes ideal for multiple use areas
- » Fitting service
- » Asset tagging system for maintenance purposes
- » Gated system for use with patient hoists

### Benefits:

- » Durable and cost effective – designed for hospital use
- » Takes fabric or disposable curtains – no adaptation required
- » Easy fitment options

### System details:

- » White powder coated aluminium or silver anodised
- » Complies with HTM66 for hospital use
- » Curtain removal points as standard
- » Custom shapes and sizes available
- » Five year manufacturer's warranty
- » Suitable for cubicle, window, shower and disposable curtains

### Quality and guarantee:

All of our cubicle tracks are manufactured with a four point quality check and rigorously tested. We are ISO 9001 and ISO 14001 accredited and our systems come with a five year manufacturer's warranty. All products supplied by Grosvenor Contracts are designed to be fit for purpose. All maintenance and fitting is undertaken by Grosvenor Contracts' Service Delivery Technicians who are highly qualified, government security cleared, enhanced CRB checked and PASMA trained.



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# Curtain Tracking

Our curtain track solutions range from heavy duty stage track systems, suited for school halls and stage theatres, to small, discreet flush fit installations. All of our curtain tracking systems are durable and our standard curtain track is a versatile heavy duty system for contract applications and is easily ceiling or wall mounted.

## Options include:

- » Cord or hand operation – cord operation will be supplied with child safety devices
- » Stage tracking – suitable for electric drives, hand winches, handline or walk-along operation, the highly versatile stage track can be manufactured to meet any configuration you may require.
- » Anti-ligature – available with load release fixing points using strong magnets which will allow the track to fall under abnormal load and can be quickly and easily reinstated. Alternatively a flush fitted track with load release runners is also available.
- » Motorised operation – 24V and 240V systems are available for when automated control is needed such as high level or inaccessible areas. Available with either wall mounted switches or remote control.
- » Curtain poles – we supply a vast range of poles and fixings of all types

## Quality & guarantee:

All of our curtain tracks are manufactured with a four point quality check and rigorously tested. We are ISO 9001 and 14001 accredited and our systems come with a five year manufacturer's warranty. All products supplied by Grosvenor Contracts are designed to be fit for purpose. All maintenance and fitting is undertaken by Grosvenor Contracts' Service Delivery Technicians who are highly qualified, government security cleared, enhanced CRB checked and PASMA trained.

## System details:

- » Heavy duty industrial standard
- » Suitable for medium to heavy weight curtains
- » Five year manufacturer's warranty
- » Can be curved for bay windows and continuous curves

## Available colours:

- » White or silver as standard
- » Bespoke colours can be manufactured please contact us for more information



Our Curtains are available through  
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Framework Agreement: FAG 15285



# Fabric Cubicle Curtains

We supply hospital cubicle curtains nationwide. All of our fabric cubicle curtains are made in-house and bespoke to our clients' requirements. We offer an exciting variety of healthcare fabrics which adhere to all NHS standards and regulations.

Because we offer free surveys and our curtains are made to fit we can perfectly cover any track, window or recess you may have. All products supplied by Grosvenor Contracts are designed to be fit for purpose.

## Options:

- » Lined / unlined
- » Hooking options to fit existing track
- » Shower, cubicle, window or door fittings
- » Bespoke printed design

## Benefits of using Grosvenor:

- » Wide range of healthcare fabrics
- » Cost effective in-house making
- » Cost effective economies of scale for site-wide orders
- » Removal of existing old curtains
- » Durable with experienced making
- » Spare curtain storage available

## Fabric curtain details:

- » Heading fixings are made to fit contract track
- » Fire retardancy available
- » NHS Standard for hospital curtains
- » Five year manufacturer's warranty
- » High and low temp washable

## Quality & guarantee:

All our fabric curtains are manufactured with a four point quality check and rigorously tested. We are ISO 9001 and ISO 14001 accredited and our systems come with a five year manufacturer's warranty. All products supplied by Grosvenor Contracts are designed to be fit for purpose. All maintenance and fitting is undertaken by Grosvenor Contracts' Service Delivery Technicians who are highly qualified, government security cleared, enhanced CRB checked and PASMA trained.



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We guarantee to challenge your current supplier



# Fabric Curtains



Our fabric curtains are made in-house and bespoke to the clients' requirements. We offer a choice between our preferred suppliers' fabrics, fabrics provided by the client, or any reasonable option on the market. If we can source it, we can sew it.

Because we offer free surveys and because our curtains are made to fit we can perfectly cover any track, window or recess to suit your budget. Our fabric curtains are made to compliment any commercial environment from offices and hotels to schools and government buildings. We also understand all regulations relating to specific situations.

## Benefits:

- » Unlimited fabric options
- » Client digital design optional
- » Cost effective in-house making
- » Removal of existing old curtains
- » Durable with experienced making
- » Spare curtain storage available

## Fabric curtain details:

- » Heading fixings are made to fit contract track
- » Fire retardancy available
- » NHS standard for hospital curtains
- » Five year manufacturer's warranty
- » High and low temp washable



## Options:

- » Curtain poles – we supply a vast range of poles and fixings of all types
- » Automated curtain separation (remote or wall fixed)
- » High level curtain installation for stage and hall curtains
- » Anti-ligature – tracking options available with fabric curtain
- » Wave system
- » Pelmet, swags, tails, etc available to match any fabric curtain

## Quality & guarantee:

All our fabric curtains are manufactured with a four point quality check and rigorously tested. We are ISO 9001 and 14001 accredited and our systems come with a five year manufacturer's warranty. All the products we supply are designed to be fit for purpose.

All maintenance and fitting is undertaken by Grosvenor Contracts' Service Delivery Technicians who are highly qualified, government security cleared, enhanced CRB checked and PASMA trained.

## Best Value

Best value isn't just the cheapest initial price, it's the lowest cost over the 'whole life' of the product plus performance quality. We guarantee to always challenge your current supplier whilst also offering best value. When thinking about best value it's worth considering the following:

### Quality:

**How long will it last?**

**How well made is it made?**

**How will it perform?**

### Service:

**How easy was it to make the purchase?**

**Is it guaranteed?**

**Is maintenance part of the deal?**

### Delivery:

**Was it delivered on time?**

**Was it a quality installation?**

### Price:

**How much did you pay?**

#### **For example:**

You have a choice of two products. A is half the price of B, but B will last four times as long.

A is initially cheaper, but over its whole lifetime B will cost less.

So paying the cheapest price doesn't mean you're getting the best value.

#### **Grosvenor Contracts, always delivering best value**

Costs can vary due to extent or location, we offer our customers competitive, bespoke pricing and always aim to challenge your current supplier. All products supplied by Grosvenor Contracts are designed to be fit for purpose for commercial use.

We're not afraid to involve the client during the project and always insist on a client sign-off before considering the project complete. Our management systems are ISO14001 & 9001 certified and we apply a four-point quality check on all our work.

#### **Small enough to care but big enough to deliver**

We offer 24 hour email contact and phone contact between 7.30am and 6.30pm. As standard our lead times are fast, but we recognise that a rush service may sometimes be required – Grosvenor Contracts will always rise to the challenge.

Our prices may not be the cheapest, but when you add quality, service and delivery in to the equation we know we're delivering best value.

## Case Study

### The Best Blind for the Job: Case Study

We were recently contacted by a flagship school who needed blackout blinds for their dance studio. Because the blinds would get a great deal of use we recommended a highly durable, fit for purpose zipped system, unfortunately the school wanted something cheaper.

Against our recommendation we fitted a less durable system, during the last six months we have been called in numerous times to make repairs. The school has since ordered new blinds for their science department and this time they are following our recommendation and fitting the more durable zipped system. It's not the cheapest option, but it is fit for purpose and will last many, many years.

# Testimonials

"I wanted to tell you what a pleasure it is to work with Grosvenor Contracts. Your responsiveness, customer service and quality of work are beyond industry norms and even my expectations. It's a pleasure to work with a firm which not only understands customer requests, but also adds value through innovation and ideas. We are delighted to have Grosvenor Contracts as the supplier for disposable curtains and blinds."

Facilities Manager, Ashford and St. Peter's NHS Trust

"Grosvenor Contracts provide excellent products, expertly fitted to our requirements, with exceptional on-going service and support."

Facilities Supervisor, South Devon NHS Foundation Trust

"As a company that runs a 24/7 facility we require clean linen and scrubs available at all times. Grosvenor are without doubt the best provider for our needs. They always go the extra mile. The staff at Grosvenor will always help to fulfil any extra requests or needs we might have. The quality of service is fantastic. The scrubs and linen provided are of great quality. I would recommend Grosvenor to anyone."

Hotel Services Manager, Retroscreen

"Communication was good throughout and the cleaning schedule was flexible enough to fit our needs. Blinds came back perfectly clean, and the asset register has been incredibly useful."

Buildings and Estates Department Administrator, Royal College of Art

"As a Facilities Manager I have worked with Grosvenor for over 12 years, during that time I have always maintained a good working relationship with them. Grosvenor have installed blinds for two large Academies I have been responsible for and they still maintain both of them. Grosvenor are helpful without being pushy, responsive to requests and offer excellent service with very high standards of workmanship. Their products are of very good quality, robust and fitting for an environment where our users do not always treat their products with the respect they deserve. We have regular site surveys, wear and tear is always discovered early so that effective repairs can be made so that our blinds always remain in a presentable condition. Their administration and office staff are efficient, good communicators and pro-active, they keep you in the picture and invariably are ahead of the game. A company well worth recommending!"

Facilities Manager, The Charter School

"Grosvenor Contracts have been providing a service to our trust supplying blinds, disposable curtains and window filming since March 2009. Their operations team have always delivered an efficient service and their skilled and experienced fitters conduct their work with great efficiency and professionalism."

Estates Manager, Hillingdon Hospital NHS Trust

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